

AVIATION WEEK MRO LATIN AMERICA

2017 POST SHOW REPORT



JANUARY 25-26, 2017 • CANCUN, MEXICO

The cover of the 'MRO Latin America' magazine for Winter 2018. It features a large image of an airplane's nose and cockpit. The text on the cover includes 'AVIATION WEEK', 'MRO LATIN AMERICA', 'WINTER 2018', and a large 'SAVE THE DATE' graphic at the bottom.

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“The event was of value to me (my company) because we could share best practices and knowledge with Airlines & MRO partners.”

Jorge Ambrosio, Manager, Systems Engineering, Aeroméxico

EVENT



EVENT SUMMARY

MRO Latin America is the premier event in this region for the commercial air transport maintenance, repair and overhaul industry. The MRO Latin America conference gathered more than 400 registered industry professionals.

The event drew representatives from 25 countries and hosted a sold-out showcase hall featuring 41 exhibitors. The conference featured 28 speakers representing airlines and industry including opening remarks from Jorge Jacome, Corporate SVP Maintenance and Engineering, Aeroméxico and the keynote address from Juan Carlos Zuazua, CEO, VivaAerobús.

Aeroméxico, the flag carrier airline of Mexico, was the official airline partner. Regional support included:

- Mexicana MRO
- ProMexico - A subdivision of the Mexican Government's Secretariat of Economy, that promotes international trade and investment.
- La Federación Mexicana de la Industria Aeroespacial, A.C. (FEMIA).
- Directorate General of Civil Aeronautics (DGAC) - Agency of the Subsecretaría de Transporte of the Secretariat of Communications and Transportation of Mexico.

A welcome cocktail reception was hosted by the NOW Jade Riviera Resort on the opening night. On the evening of Day Two, Mexicana MRO hosted a reception in the Exhibition Hall. The conference concluded with an aircraft model prize drawing and closing remarks by Aeromexico.

“Great opportunity to connect with many industry leaders in the Latin American region.”

**Larry Slate, VP Commercial Aviation Services,
Boeing**



“I joined MRO Latin America for the first time and it was a pleasant surprise. The experience and knowledge shared during the conference with suppliers, repair shops and other airlines was invaluable and after the conference we found what we were looking for: Work.”

Eduardo Pina, Diretoria de Suprimentos Supervisor de Compras Aeronáuticas, Azul Linhas Aéreas

EVENT FACTS

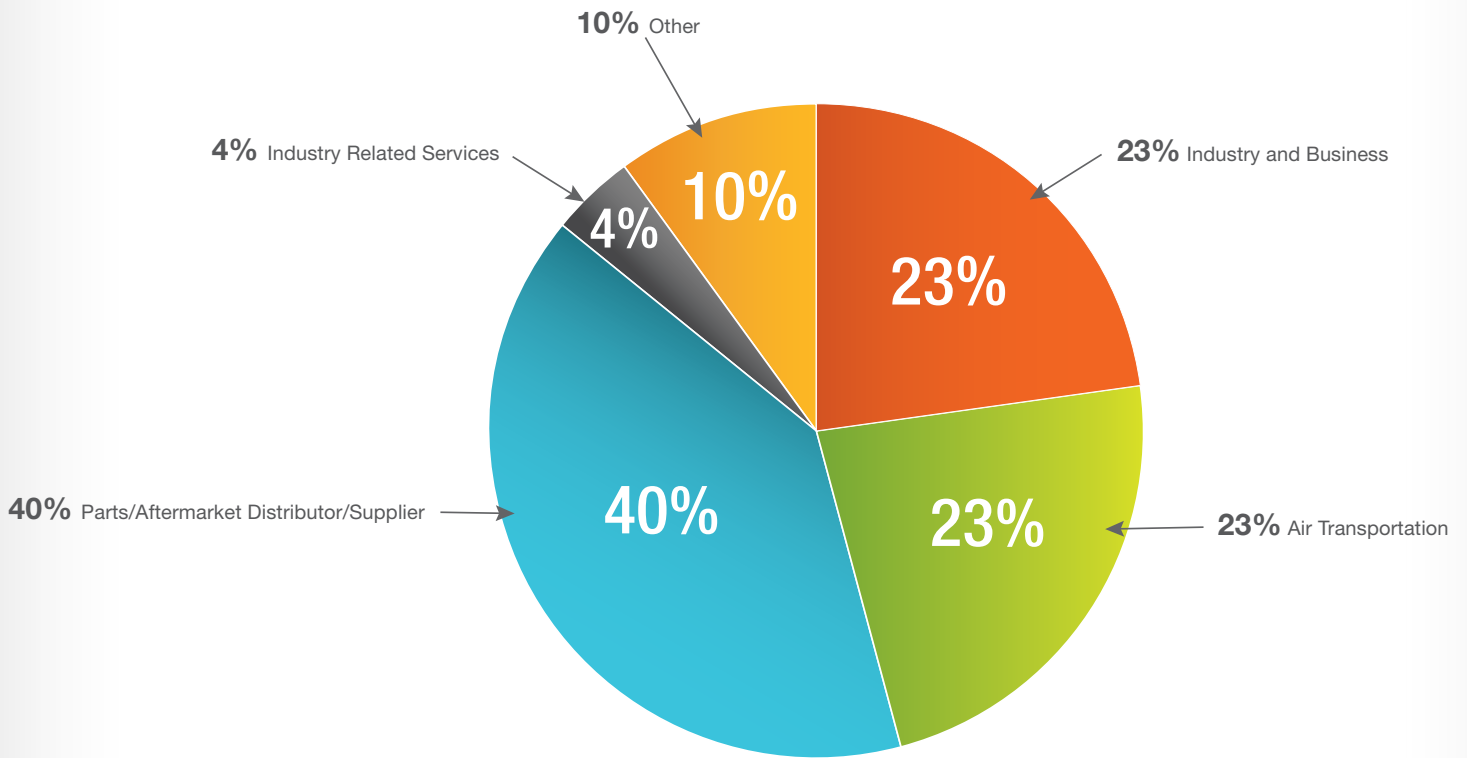
Dates	January 25-26, 2017
Location	Now Jade Riviera Cancun, Cancun, Mexico
Number of attendees	422
Number of Solution Providers	41
Countries Represented	25

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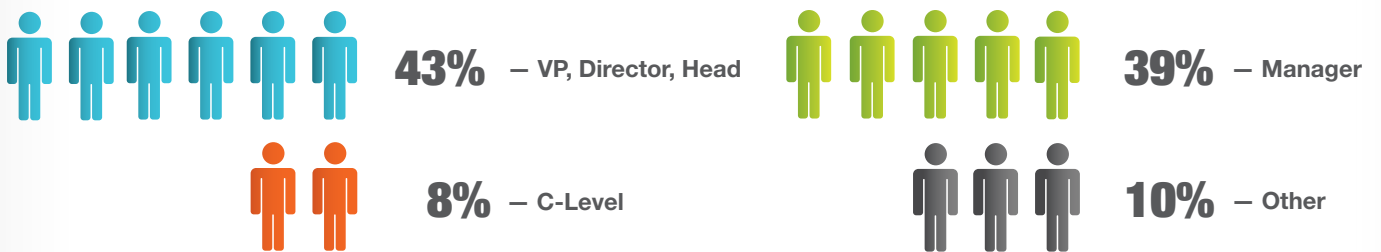
INDUSTRY ROLE

“Excellent review and updating of MRO situation in the region. Opportunity to improve the relationships between companies.”

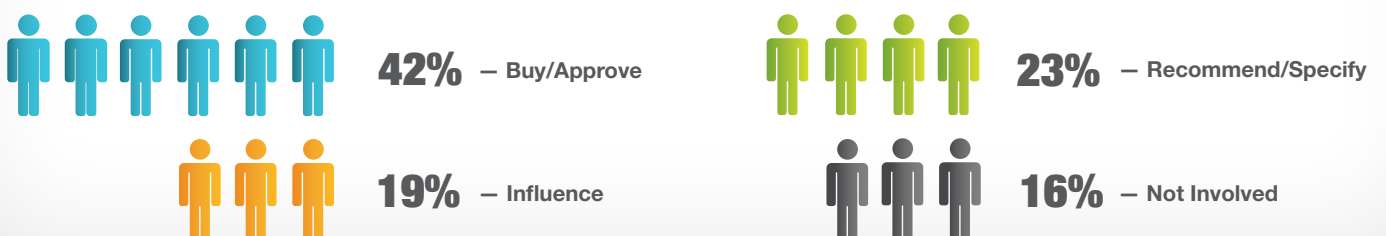
Maruja Correa Morales, Commercial Manager, Iberia



ATTENDEE PROFESSIONAL LEVEL



ATTENDEE RESPONSIBILITY IN PURCHASING CYCLE



THANK YOU TO OUR TABLETOP SPONSORS



"I love the interaction and all the knowledge shared by the airlines."

Israel Carillo, Business Development Manager, E-leather Group

To exhibit in 2018 contact your account representative:

Americas

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Europe/Russia/CSI/Africa

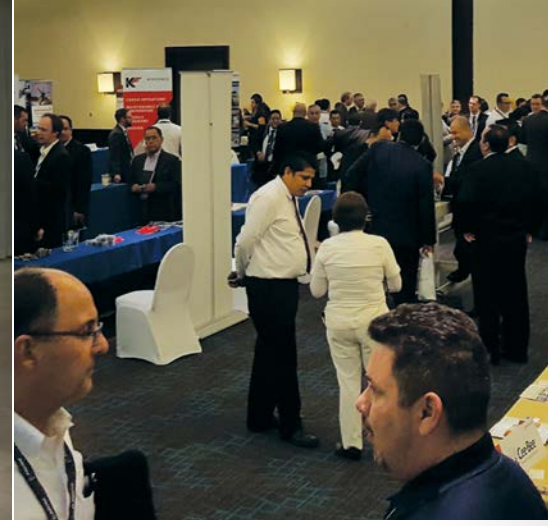
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Asia-Pacific

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T: +65 9736 1722

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HIGHLIGHTS



DAY 1

- Market Forecast, Economic Impact and Industry Applications
- Component MRO Trends and Market Analyses
- Vendor Management
- Multinational Certifications and Regulatory
- Lease Contract Management
- Big Data for Latin American Operators



"I've seen this Conference grow throughout the last four years and enjoyed participating in this well organized and managed event with great speaking sessions and expert panels."

Ahmad Zamany, VP Technical Operations, Copa Airlines

DAY 2

- Low-Cost Structure Success
- Adapting and Collaborating for Minimal Inventory
- Lean MRO – Changing the Way We Do Maintenance

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ATTENDEES

Job Title

Manager
Purchasing / Sales Director
Sales & Marketing Executive
CEO
Director Of Sales
VP Sales & Marketing–Americas
Chief Commercial Officer - Aviation Services Group, Aar Corp
VP Latin America
Supervisor Engineering
Supervisor
Ing Manager Image
Engineering & Operations Principal
CEO
VP Technical
Regional Advisor
Director Of Sales
Business Development Director
VP Sales
Maintenance Department
Director
Purchase Department
General Director
Commercial Manager
Commercial Manager
Trainee
Repairs Analyst
Maintenance Planning Director
Repairs & Warranties Manager
Manager, Systems Engineering
Coo
SVP Maintenance & Engineering
Photographer
Director
VP Operations
CEO
Sales & Marketing - Americas
VP Sales & Marketing
Director Of Solution Engineering
Regional Sales Manager - Americas
Consultant
Company Director
Marketing Manager & Market Intelligence
Executive Vice President
Sales Director
Customer Support Director
Purchasing Manager
VP Sales & Marketing
President & CEO
Aerospace Principal
VP Sales Iberoamerica
Director Of Maintenance
Manager Manager, Aircraft & Aviation
Avionics / A&P
Sr. Director Of Maintenance
Director Of Sales
Manager - Purchasing/Procurement
General Manager
Chief Inspector
CEO

Company

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AAF Spares LLC
AAF SPARES LLC
AAR Corp
AAR Corp
AAR Corp.
AAR Corporation
ABC Aerolineas - Interjet
ABC Aerolineas - Interjet
ABC Aerolineas - Interjet
ADD Aviation
ADD AVIATION
AerCap Aviation Solutions
AerFin Limited
Aero Accessories Repair
Aero Controls, Inc
Aerobay
Aerocuahonte SAde CV
Aerocuahonte SAde CV
Aerocuahonte SAde CV
Aeroermo Aviation Magazine
AEROMAN
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Aeroméxico
Aeroméxico
AeroPress
AeroPress
Aerospace Asset Trading
Aerospace Asset Trading
Aerospheres Chemical Distributor
Aeroxchange
Aeroxchange
AGSE
Air and Ground Aviation Inc
Air and Ground Aviation Inc
Air France KLM E&M
AIR TRANSPORT ASSOCIATION OF CANADA
AIRBUS Flight Hour Services
Airbus Latin america and Caribbean
AIRCIBRAZ
Aircraft Propeller Service
Aircraft Propeller Service
AirVault
AJW Group
ALE SERVICE CENTER
All Nippon Airways
American Airlines DFW
Amerijet International
AMETEK MRO Florida
ANA Group
APS
APS
ARJET AIRLINES

ATTENDEES

President
President
Product Specialist
Sales Specialist
Services Sales & Contracts Director
Director
Technical Representative
Technical Representative
National Account Manager - Latin America
Maintenance Director
Gerente De Implementación IT Areas Operativas
President
VP Of Business Development & Marketing
Business Development Manager
Sr VP Techops & COO
Manager Business Development
Director, Forecasts & Aerospace Insights
Managing Director
Senior Manager
Deputy General Manager
Director Of Sales
Sales Manager - Latin America
Sales Representative Latin America, Caribbean
Director Of Sourcing
Sales Manager
President
Director, Aircraft Programs, Fleet Technical Programs, International Contracts & Procurement
Director Maintenance
Purchasing Supervisor
Technical Buyer
Program Manager
Marketing & Business Development
Regional Director
Marketing Manager, Services Business
Director, Fleet & Maintenance Solutions
Regional Manager CAS
Sales Director
Sales Director
Regional Sales Director
VP Commercial Aviation Services
Sales Manager
Sales Manager
Sales Manager
Advisor
Executive Vice President
Technical Sales & Service
Global Marketing Manager
Commercial Director
Corporate Director Of Sales
Regional Sales Manager
Sales Manager
Director Of Global Sales
Regional Account Manager, Americas - Small Engine
VP, Commercial Aerospace Global Accounts
Director Sales - MRO Aftermarket
Vice President - Technical
Partner
Engineering
VP Sales
Former Chairman Of The Board

ARJET AIRLINES
ATC Aerospace
ATEQ - Omicron
Ateq Aviation LC
ATR
ATS
Av-DEC
Av-DEC
Aviall - A Boeing Company
Avianca
Avianca
Aviation Chemical Solutions
Aviation Inflatables, Inc.
Aviation Inflatables, Inc.
AVIATION INTEGRATED SERVICES GROUP
Aviation Technical Services
Aviation Week Intelligence Network
Aviator Solutions LTD
AVIC CAPDI
AVIC CAPDI
Avio-Diepen
Avio-Diepen
Avionica Inc.
Avioserv San Diego
Avparts International
Avparts International
Azul Linhas Aereas Brasileiras
Azul Linhas Aereas Brasileiras
Azul Linhas Aéreas Brasileiras
Azul Linhas Aereas Brasileiras
BAE Systems
Bede Aviation Group, IAI
Boeing
Boeing
Boeing Commercial Aviation Services
Boeing Company
Boeing Company
Boeing Company
Boeing Company
Boeing Company
Boeing Company
Bombardier Customer Services
Bombardier Customer Services
C&S Propeller
CanRep
CanRep
Cee-Bee Aviation
Cee-Bee Aviation
CEL Aerospace Test Equipment Ltd
Century Fasteners Corp.
Century Fasteners de México, S. de R.L. de C.V.
Chemetall Aerospace Technologies
Chromalloy
Chromalloy
Chromalloy
CIRCOR Aerospace
CIT AEROSPACE
Cloud Investment Partners LLLP
Colt Cargo
Commercial Jet Inc.
Consultant

ATTENDEES

Director, Technical Purchasing
VP Technical Operations
Procurement Senior Manager
Sr. Corporate Account Manager
Director
Regional Account Manager
Principal Engineer
Vice President, Surplus Procurement
VP Sales & Marketing - Americas
Account Manager
Sr Business Manager, Marketing & Analytics
VP Sales & Customer Service
International Account Manager
Deputy General Director Of Aviation
President
Aerospace Development
Sales Manager
Sales Manager
Aftermarket Sales Manager
Business Development Manager
Vice President, Services & Support - Commercial Aviation
Material Manager, Latin America
Sales & Business Development
Director, Services & Support, Latin America
Technical & Maintenance Support Director
Sr VP Worldwide Sales
Senior Implementation Specialist
Manager, Partner Development
Account Manager
Aircraft Systems Engineer
Head Of Third Party
Regional Manager
VP Design, Engineering & Innovation
Business Development Manager
Director Of Business Development - Americas
President/CEO
Repairs Coordinator
VP Of Business Development
CEO
Sales & Operations Manager
Director Latin America & The Caribbean
Sales Manager Latin America Mro Products
Product Line Manager
Vice President, North America Sales
Senior Director Of Sales
Director Of Sales, Latin America & Caribbean
Regional Sales Director, Latin America Sales
Director Of Latin America Sales
Senior Sales Leader Americas & EMEA
Senior Sales Director
Sales Director
Global Director Of Sales
Sales Manager
Special Correspondent (Americas), Global Business Press
Business Development Manager
Maintenance Director
Manager, Maintenance Planning Management
Base Maintenance – General Manager
Supply Chain Director
Director
Copa Airlines
Copa Airlines
Copa Airlines
Crestwood Technology Group
Curtiss Wright
DASI - Diversified Aero Services, Inc.
Delta Air Lines
Delta Material Services
Delta Material Services
Delta Material Services
Delta TechOps
Delta TechOps
Desser Holdings
DGAC
DMI AVIATION SALES CORP.
DSV
Eastman Aviation Solutions
Eastman Aviation Solutions
Eaton
E-leather group
Embraer
Embraer
Embraer
Embraer
Embraer
EmpowerMX
EmpowerMX
Esterline CMC Electronics
Esterline CMC Electronics Inc.
Ethiopian Airlines
Etihad Airways Engineering
Etihad Airways Engineering
Etihad Airways Engineering
FAG / Barden Corporation
FEAM Maintenance / Engineering
First Class Air Support
First Class Air Support
First Class Air Support
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FLG TECHNICS
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GA Telesis
GA Telesis
GA Telesis Component Repair Group SE
GA Telesis Engine Services
GA Telesis LLC
GA Telesis, LLC
GA Telesis, LLC
GE Aviation
GE Aviation
GE AVIATION DIGITAL
General Electrodynamics Corporation
GKN Aerospace
GLOBAL BUSINESS PRESS
GMI
GOL Linhas Aereas
GOL Linhas Aereas
Gol Linhas Aéreas
Gol Linhas Aéreas Inteligentes
GRUPO GMI

ATTENDEES

Maintenance Manager
Account Manager
Sales Executive
Manager Sales, Marketing, Spare Sales & Asset Management
VP Sales
Vice President Of Sales & Marketing
Latin America Sales Manager
Business Development Officer
Sr. Sales Director
Vice President - Sales Latin America
Sales Manager
Sales
Head, Operational Cost Management
Commercial Manager
Commercial & MRO Support Director
Deputy Regional Director, South American Office
VP
Chief Inspector
President
Marketing
Managing Director
Executive VP Americas
Global Sales Manager
CEO
Dir. Innovation & Business Development
VP Of Sales & Marketing
Head Of MRO
Sales
Quality Assurance Director
Mro Customer Support
External Repairs & Warranty Manager
MRO 3rd Party Services Director
Maintenance Director
Sales Manager-Americas
CEO
Editorial Board
Editorial Board Member
Director Of National Sales
Vice President Of Industry Sales
Sales Director
Manager
Director, Business Development
Tech Ops Quality Control
Customer Development Manager
Program Manager
Regional Sales Director- Latin America
Director Of Business Development
Director Of Sales Central & South America
President
Director Of Sales & Marketing
Regional Sales Manager
Regional Sales Manager
Managing Director
Regional Sales Manager
Sales Manager
CEO
Regional Engines Operations Director
A&D Customer Manager For LATAM
Global Business Development Manager
Customer Engineer

Guadaira Aircraft Maintenance
Guadaira Aircraft Maintenance
Hawk Aviation LA LLC
Hawker Pacific Aerospace
Hawker Pacific Aerospace
HEATCON Composite Systems
HEATCON COMPOSITE SYSTEMS AND ABARIS TRAINING
HEICO
HEICO
HEICO
Herber Aircraft Service
HYDRO Systems USA
IATA
Iberia
Iberia Maintenance
ICAO
ICF International
Illuminair Support Corp
Illuminair Support Corp
Illuminair Support Corp
ILS Group
ILS Group
INAir Aviation Services
INDAER
INDAER
Inflight Warning Systems
INGENIERÍA SEMASA
Intech Aerospace
Interjet
Interjet MRO Solutions
Interjet MRO Solutions
Interjet MRO Solutions
Interjet MRO Solutions
Intertrade-Rockwell Collins
InterXtra Aviación
InterXtra Aviación
InterXtra Aviación
Inventory Locator Service
Inventory Locator Service, LLC - ILS
ITP IN SERVICE SUPPORT
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Kellstrom Materials
Kellstrom Materials
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Killick Aerospace
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LKD Aerospace
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Lufthansa

ATTENDEES

COO

Director Sales

Sales Executive

Head Of Product Sales Engine Services Americas

Sales Manager Latin America & the Caribbean

Marketing Coordinator

Vice President Sales Latin America & the Caribbean

Director Of Sales, Latin America

Regional Sales Manager

Sales Manager

Sales & Marketing Manager Aviation Americas

Client Services Coordinator

President

Regional Account Manager

Customer Support Operations Manager

V.P Of Strategic Planning

General Director

Q&A Director

CFO

Legal Director

Institutional Relations Coordinator

Senior V.P. Production

Senior VP Supply Chain

VP Of Marketing & Sales

Senior VP Human Resources

Publication Coordinator

Editorial Manager

General Manager Usa

Business Development Director

Senior Program Manager

Student

Director Sales Parts Repair Services

Sales Director

Director Sales The Americas

Vice President Sales The Americas

Technical Sales Specialist

Director, Sales

VP Of Business Development Latin America

Director Of Operations

President

Latin America Sales Director

Executive Vice President, Repair Division

Business Development Manager

Sales Director

Manager

Business Development Director

LATAN Sales Manager

President

Director Of Sales - Americas

Director, Sales & Marketing

Chief Engineer

Contracts Manager

Airline Sales

South America Market & Sales Manager

Seg. Mgr. Aftmkt. Coatings - Comm'l & Ga

Sr. Engineer

Sales & Marketing Director Mexico

Account Manager

Aftermarket Sales Manager

Staff Vice President Marketing, Sales & Service

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Lufthansa Technik AERO Alzey GmbH

Lufthansa Technik AERO Alzey GmbH

Lufthansa Technik AG

Lufthansa Technik AG

Lufthansa Technik N.A.

Lufthansa Technik North America

Magellan Aviation Group

Magellan Expendables

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Med-Craft, Inc.

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Mexicana MRO Services

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Mexicana MRO, S.A. de C.V.

Mexicana MRO, S.A. de C.V.

Mexicana MRO, S.A. de C.V.

Mexicana MRO, S.A. de C.V.

Mexico Business Publishing

Mexico Business Publishing

Middle East Airlines

MOOG

Moog

MTSU

MTU Aero Engines North America, Inc.

MTU Maintenance Canada

MTU Maintenance Hannover

MTU Maintenance Hannover

Mxi Technologies

Mxi Technologies

NAS Component Maintenance, Inc.

NAS Component Maintenance, Inc.

NAS Component Maintenance, Inc.

NORDAM

NORDAM Group

OGMA SA.

Optical Display Engineering

Pakistan International Airline

Peerless Aerospace Fastener Corp

Perform Air International

Peruvian Airlines

Phitek

Piedmont Aviation

Piedmont Propulsion Systems, LLC

Piedmont Propulsion Systems, LLC

Power Werks, Inc.

PPG AEROSPACE

PPG Aerospace

PPG Aerospace

PPG Aerospace

PPG Aerospace / PRC DeSoto

Pratt & Withney

Premier Aviation Overhaul Centre

ATTENDEES

Regional Sales Director North LATAM
Regional Sales Director
Presidente Del Consejo/Chairman of The Board
Director General
General Manager
Director Of Sales
Customer Support Manager
Regional Customer Manager, Latin America
Head of Part & Materials Department
VP Sales Component Solutions
Regional Sales Director – Americas
Sales Manager
Director
Key Account Manager
General Manager
Product Manager
Vice President Business Development
Product Sales Manager
Inside Sales Specialist
Event Manager
Head Of Sales & Support – Latin America
Account Director
Manager
Vice President Of Sales
Vice President
Director Of Business Development
Vice President Of Sales
Sales Representative
VP Americas
Component Trader
Vice President Special Projects
Account Manager
Vice President, Star Americas
Regional Sales Manager
Account Manager
Director Of Sales, Americas
Group President
Accounting Manager
Regional Sales Director, South Americas & The Caribbean
Account Manager
President
Sales Manager Central & South America
VP Sales
Manager Sales
Regional Sales Manager
Sales Manager
Sales Manager
VP Sales
Engineering Manager
Sales & Business Dev. Manager
Outside Senior Sales Executive
HRBP
CEO
Purchasing Manager
Director Planning & Materials
Sales Manager
Engineer
Sr. Director - Business Development
Director Technical Sales
Nacelle Manager

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TAP M&E Brazil
TAP Maintenance & Engineering Brazil
TAP Portugal
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TechOps
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TechOps Mexico
Textron GSE TUG, Douglas, Premier, Safeaero
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Triumph Group
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Triumph Product Support

ATTENDEES

Sales VP
CEO
Consultant
Operations Manager
Engineering Manager
Controller
Purchasing Manager
Sales Manager
Vice President, Operations
Sales Executive
VP - Aircraft Acquisitions
Senior Manager AOG Operations
Business Development Director, Latin America
Vice President Head Of Sales - Fleets
Market Manager
Key Account Leader Transportation
Maintenance & Engineering Director
VP Engineering & Maintenance
CEO
Procurement Manager
Inside Sales
PMA Business Development Manager
Account Manager
Sales Manager
Director Of Contracts & Customer Service
Account Manager Florida & Latin America
Regional Sales Manager
Regional Sales Manager
Director Of Sales
VP Latin America
Sales Manager
Aftermarket Sales Director
President
Legal EVP
Sales Manager
Customer Support Manager, Latin America

Tru-Corp
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Tru-Corp
Tru-Corp
Tru-Corp
Tru-Corp
Turbojet Partners, Inc.
TURKISH TECHNIC
U. S. Technical
Unical Aviation
Unical Aviation
United Airlines
UTC AEROSPACE SYSTEMS
Vector France
Velcro Companies
Velcro de México, S.A. de C.V.
Viva Air
VivaAerobus
VivaAerobus
Vivaaerobus
Wencor Group
Wencor Group
Wencor Group
Wencor Group
Wencor Group (Xtra Aerospace)
Wencor Group LLC
WESCO Air
Wesco Aircraft
Wesco Aircraft
Willis Lease Finance Corporation
Woodward, Inc.
Woodward, Inc.
ZGA AIRCRAFT LEASING
ZGA Airlines
Zodiac Aerospace Services
Zodiac Aerospace Services



“Thank you for all of the effort given to this event. I learned so many things and got to know marvelous people that will help my company to grow with their products and services. As a local airline employee, I want to say thank you for this event and I look forward to attending another MRO.”

Miguel Velazquez, Purchasing, MAYAir

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